



Platinum Excess will focus primarily on smaller to mid-size accounts ranging from 1-150 units. As an exception we will entertain larger accounts which fit our underwriting guidelines.

UNDERWRITING GUIDELINES	
Limits	\$5,000,000
Attachment	Within the first \$5,000,000 excess of the primary.
Specialty Excess Auto	Waste Haulers, Ready Mix, Sand & Gravel, Moving and Storage, Contractors Fleets, & Petroleum Products Haulers.
Trucking	For Hire Trucking for local, intermediate and long haul.
Territory	All states except Alaska and Hawaii.
Underlying Carriers	A.M. Best rated A-VII or better, Defense outside limit
Policy Form	ISO Excess Liability Form, including GL (truckers GL and some misc. GL exposures), auto liability and Employer's Liability
Carrier	A-XIII authorized non admitted in 48 states.

EXCLUDED CLASSES

- Courier/Rapid Transit and delivery operations; pizza deliver, couriers, newspaper delivery and organ transplant deliver
- Operations in business less than 3 years
- Cranes
- Emergency Vehicles; ambulances, fire, and police operations as well as non-emergency patient transport
- Non-owned and hired exposures other than incidental
- Drive Away operations (piggyback tractor deliveries)

- Public livery; buses, livery, taxi, school buses, black car, airport shuttles, hotel shuttles and transit buses
- Paratransit
- Brokerage Operations
- Bulk Hazardous Chemical Haulers
- Towing and wrecking operations
- Oversized/overweight risks requiring Pilot Car Escorts
- Circuses, carnivals, and amusement risks
- Mobile home, house or building movers
- Racing or race cars



UNDERWRITING FILE REQUIREMENTS

We want to provide the best and most efficient underwriting and quoting process. In order to qualify every opportunity please provide us with; expiring terms, is current carrier offering renewal terms and some idea as to your target. So rather than waste your time we will provide an indication as to if and how we can service each and every account. The following is required for quoting and post binding:

- Acord or standard application
- Trucking Supplement if applicable, with focus on mileage, units, revenue, cargo, safety and maintenance program and claim summary. Also, to be included is all information on any owner operator exposures and if under long term lease and participating in the trucker's safety/maintenance programs as well as all GL exposures. Underlyting quotes including premium and terms and conditions.
- Equipment & drivers lists
- Current CAB report
- Five years of currently valued (last 90 days from inception date of risk) aggregate loss data
- Copy of the primary policies within 90 days of the effective date

CONTACTS

PLATINUM SPECIALTY UNDERWRITERS

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SEND SUBMISSIONS TO: platinumsubmissions@platinummgu.com Copy me to get a jump on the account.

Karen L. D'Elia, CIC, Senior Vice President/Underwriting Director

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